



2019 LPMA sponsorship

lpma.com/events



Leading Property
Managers Association

About LPMA

The Leading Property Managers Association (LPMA) is a community of motivated business leaders united by openness and a passion for new ideas. LPMA runs a number of property management business focused events throughout the year.

The LPMA event series is attended by property management business leaders and their teams and are an excellent opportunity for sponsors to gain exposure to the key opinion leaders and decision makers in property management businesses.

Our 2018 event series included:



Specialist Property Management events



Attended by 2K+ professionals



Spanning over 3 countries

Previous Series + Gold Sponsors

rockend

console

Ailo

PALACE

Inspection Manager

Smoke Alarm Solutions
PROTECTING AUSTRALIANS

Inspection Express

PropertySafe
PROTECTING PEOPLE & PROPERTY

MoovMe

LPMA Event Program

Our 2019 event program includes a number of world-class events, across three countries and attracts over 2,000 property management professionals. LPMA events are a unique opportunity to connect with the leaders and decision makers in property management businesses.



LPMA NZ

Auckland – Cordis
5-6 September 2019



LPMA Round Table AU

Sydney – Venue TBC
September 2019



LPMA Round Table NZ

Auckland – Venue TBC
April 2019



Premium Connection AU

Gold Coast – Star Casino
8 May 2019



Premium Connection NZ

Auckland – Cordis
4 September 2019



I had the pleasure of attending PMC in 2018 organised by LPMA. I was blown away by the trade show, the party and some fantastic content that was on offer to property managers from across Australia and New Zealand. Well done LPMA on a well put together event.

*Tameka Smith, Director Property Management, Key2 Properties Award
Winning Residential Property Manager 2017 and 2018*



2019 LPMA SPONSORSHIP

Conference Packages

LPMA Conference New Zealand

The two-day LPMA Conference New Zealand is the largest property management conference in New Zealand and attracts top industry talent from around NZ. Held in September, it is a great event for those who are looking to raise their profile amongst key industry players in NZ.

Attendance: 2016 – 200, 2017 – 275, 2018 – 320.

	Silver	Gold	Premier
Stand/Booth size	Single (3 x 2)	Double (6 x 2)	Triple/Lounge (6 x 3)
Full Access Staff Tickets (includes Awards night)	–	2	4
Exhibitor Access Staff Tickets (Awards night can be purchased separately)	2	2	–
Full Access Guest Tickets	2 @ 50% discount	4 @ 50% discount	4
Profile in Conference App	•	•	•
Banner Add in Conference App	–	•	•
Logo on conference web site	–	•	•
MC Acknowledgement	•	•	•
Logo on Conference Slides between sessions	•	•	•
List of Opt-in Attendees	•	•	•
QR Code Passport Competition	•	•	•
Lead Retrieval Service	•	•	•
Access to breakout/demo room	Charged access only	Charged access only	Free Access
20% discount on tickets to your customers	•	•	•
Logo on Conference Satchel & Branded Lanyard	–	–	•
Sponsorship of Awards Night	–	–	•
Collateral Drop (once only)	–	–	•
Additional Signage in Foyer/Speakers Hall	–	–	•
Exclusivity at your level of sponsorship	–	–	•
Complementary Affiliated LPMA Membership (12 months) - Free access to 2 x Roundtable and 2 x Premium Connection events	–	–	•
Price	NZ\$3,500 + GST	NZ\$7,000 + GST	NZ\$15,000 + GST



Great discounts are available when you sponsor multiple events. Talk to us about customising a sponsorship package to suit your promotional goals and budget.

Leadership Event Series

The Leadership Event series offers principals and senior team members time to come together, network, discuss strategy and learn about the ever-changing market. Sponsors of these events gain exposure to the key opinion leaders in the property management industry.



LPMA Round Table

Our two LPMA Round Table events are for members only and are held in between the two LPMA conferences. These events are for agency principals and senior team members to come together and discuss relevant topics, covering off best practice and business development strategies.

Partners will have the opportunity to:

- Display at a small table
- Offer marketing handouts to our small group of attendees
- Speak with our influential attendees in an allocated time slot
- Attendees - 30-50/event

Cost: \$2,500 + GST



LPMA Premium Connection Day

The day prior to each of our two LPMA conferences we offer LPMA members the chance to come together and discuss challenges, new business strategies and some of the key topics that will be covered at the conference.

Partners will have the opportunity to:

- Display at a small table
- Offer marketing handouts to our small group of attendees
- Speak with our influential attendees in an allocated time slot
- Attendees - 50-70/event

Cost: \$2,500 + GST

Application form

1. Your Details (the Customer)

Company Name (for tax purposes): _____

Display Name (for stand): _____

Mailing Address: _____

ABN (Aus)/Company No. (NZ): _____

Key Contact: _____ Phone / Mobile: _____ Email: _____

Secondary Contact: _____ Phone / Mobile: _____ Email: _____

2. Sponsorship/Exhibitor Details (the Service)

Item	Size	Booth No.	Cost (ex GST)
Single Event Packages (tick preferred option)			
<input type="checkbox"/> LPMA NZ Premier Partner	Lounge/Double/Awards Night	N/A	\$15,000*
<input type="checkbox"/> LPMA NZ Gold Partner	Double Booth	N/A	\$7,000*
<input type="checkbox"/> LPMA NZ Silver Partner	Single Booth	N/A	\$3,500*
<input type="checkbox"/> LPMA Roundtable - Aust	Per Event	N/A	\$2,500
<input type="checkbox"/> LPMA NZ Roundtable	Per Event	N/A	\$2,500*
<input type="checkbox"/> LPMA Premium Connection - Aust	Per Event	N/A	\$2,500
<input type="checkbox"/> LPMA NZ Premium Connection	Per Event	N/A	\$2,500*
<input type="checkbox"/> Coffee Cart - LPMA NZ	Per Event	N/A	\$3,000*

NOTE: If you sponsor more than two events you get a 5% discount, Three events you get 10% discount.

* Price in NZ dollars.

Payment details (tick preferred option)

Pay on Invoice

Debit my Credit Card Cardholders Name: _____ Card No: _____

CVV: _____ Expiry Date: _____ Authorising signature: _____

Payment Terms (tick preferred option)

Pay up front & get a 5% discount Pay 50% upfront & 50% no later than 2 weeks prior to the event

Contact me for payment plan

2019 LPMA SPONSORSHIP

LPMA Sponsorship and Exhibitor Terms and Conditions

1. Definitions:

Us/We/Our: Leading Property Managers Association Pty Ltd (ABN 67 141 723 757) otherwise known as LPMA. LPMA is owned and operated by Ailo Holdings Pty Ltd (ABN: 23 608 601 485). You/Your: The entity identified in the Contact section of the Service Agreement. Debit User's Name: Ailo Holdings Pty Ltd with Debit User ID 518431. Direct Debit Request (DDR): Your authorisation to Us to direct debit your nominated bank account or credit card, Financial Institution: That organisation that has supplied your Bank Account or Credit Card. Service Agreement: The LPMA Sponsorship and Exhibitor Agreement and Direct Debit Request Authority combined (this document).

2. Terms and Condition

2.1 Term

This Service Agreement commences on execution and ends on the provision of the requested Service.

2.2 Services

We must provide the requested Services as indicated as per the LPMA Event Series Information. Services are made up of multi and single event Sponsorship Exhibitor packages inclusive of Event Booth's.

2.3 Laws and Legal Requirements

We must:

- comply with all applicable laws; and
- obtain all licences, approvals and other authorisations required by law to provide the Service to You.

2.4 Privacy Act

We must comply with the provisions of the Privacy Act 1988 (Cth) (the Act) in relation to any personal information (as that term is defined in the Act) which We receive or has access to in the course of providing the Service. We will only use or disclose such personal information for the purpose for which the information is provided or made available to Us and to contact the You to promote the LPMA event. Where the You make personal information available to Us in connection with this Contract, You warrant that it has:

- complied with the Act in relation to such personal information;
- notified the individuals to whom the personal information relates that their information will be disclose to Us; and
- directed such individuals to Our privacy policy list on www.lpma.com

2.5 Your obligations

The You must provide all information and assistance that We reasonably requires to provide the Service.

2.6 Payments

You agree to pay Us the Service Agreement Fees in accordance with this Service Agreement and the below DDR Terms and Conditions. Unless otherwise agreed you will comply with the below payment schedule:

- Deposit of 25% is payable upon return of the Service Agreement
- Remaining 75% to be paid 2 weeks prior to the event.

2.7 Termination

This Service Agreement terminates at the end of the provision of the Service or after the completion of the Event (Termination Date). At the Termination date, obligations between Us and the You cease, except where such obligation is an obligation to make a payment that is due and owing to Us under this Service Agreement. Such payments will remain due and owing notwithstanding the Termination Date.

2.8 GST

If GST is payable, or notionally payable, on a supply made under or in connection with this Service Agreement, the party providing the consideration for that supply must pay as additional consideration an amount equal to the amount of GST payable, or notionally payable, on that supply (the GST Amount). Subject to the prior receipt of a tax invoice, the GST Amount is payable at the same time that the other consideration for the supply is provided. If a tax invoice is not received prior to the provision of that other consideration, the GST Amount is payable within 10 days of the receipt of a tax invoice. This clause does not apply to the extent that the consideration for the supply is expressly stated to be GST inclusive or the supply is subject to reverse charge.

Liability net of GST

Where any indemnity, reimbursement or similar payment under this Service Agreement is based on any cost, expense or other liability, it shall be reduced by any input tax credit entitlement, or notional input tax credit entitlement, in relation to the relevant cost, expense or other liability.

Adjustment events

If an adjustment event occurs in relation to a supply made under or in connection with this Service Agreement, the GST Amount will be recalculated to reflect that adjustment and an appropriate payment will be made between the parties.

Definitions

Unless the context requires otherwise, words and phrases used in this clause that have a specific meaning in the GST law (as defined in the Tax System (Goods and Services Tax) shall have the same meaning in this clause.

2.9 Cancellation and Refunds

You must provide to Us notice of cancellation in writing 45 business days before the commencement of the Event/s. Multi Event packages have to be cancelled before the first event. When you cancel with less than 45 days notice there will be no refund. Cancellations with 45 days notice will receive a 50% refund. LPMA Sponsorship and Exhibitor Terms and Conditions Cont'd

2.10 Removal of Walls and Fascia Boards for Booths

Due to safety and structural support requirements, if the You wish to remove walls or fascia boards from the Booth/s this will need to be approved by Us in writing before any work is carried out. Failure to observe this requirement entitles Us to immediately terminate the Service Agreement.

2.11 Booth Sharing

Subleasing of Booth/s is not permitted. The Service Agreement only accommodates for signage and promotion of one business name and logo.

2.12 Nuisance

The broadcasting of promotional material from within the Booth/s must not interfere with any other exhibitors or consist of offensive material. Failure to comply entitles Us to immediately terminate the Service Agreement.

2.13 General

Assignment:

You must not assign any of its rights under this Service Agreement without Our prior written consent. We may assign its rights and benefits under this Service Agreement at any time.

Jurisdiction

This Service Agreement will be governed by and construed in accordance with the laws of New South Wales, Australia. Entire Agreement and Amendment

This Service Agreement is the entire agreement between the parties in relation to its subject matter. It may be varied only in writing signed by both parties.

Severability

If any part of this Service Agreement is invalid or unenforceable, that part will (if possible) be read down to the extent necessary to avoid the invalidity or unenforceability, or alternatively will be deemed deleted and this Service Agreement will remain otherwise in full force.

Executed in accordance with section 127 of the Australian Corporations Act 2001 (Cth) by [Customer]:

Director Signature: _____

Print Name: _____

Director/Secretary Signature: _____

Print Name: _____



GET IN TOUCH

Contact Ashley Giles for more information

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