

## Conference Day 1 | Thursday 5th of September 2019

8:00AM	Registration opens	
9:00	Welcome & outline of the day - MC	Ashley Giles — LPMA
9:15	My story, overcoming insurmountable obstacles.	Anna Meares — <i>Olympic Athlete &amp; Speaker</i>
10:15	Morning tea	
10:45	Learning from your customers	Ben White — <i>Director of LPMA, Co-founder of Ailo.</i>
11:30	The juggling act; Building babies, businesses and saving the planet	Natalie Wendell — <i>CEO, Wendell Property</i>
12:15	Lunch	
1:15	<b>Business Leaders Breakout</b> - “Delivering World Class Service Experiences”	Terri Handy — <i>CEO</i>
1:15	<b>PM &amp; BDM Breakout</b> - “Finding Opportunity Everywhere”	Michael Furlong — <i>Rent Roll Maximiser</i>
	Room change	
1:55	<b>Business Leaders Breakout</b> - “Knowing what your customers want - A blessing and a curse”	Phil Porteous — <i>CEO, One Place for Property</i>
1:55	<b>PM &amp; BDM Breakout</b> - “My story, signing 20 a month, every month”	Charlotte Murphy — <i>Head of Growth, The Rent Shop</i>
2:35	Afternoon tea & room change	
3:05	<b>Business Leaders Breakout</b> “The Great VA Debate - Where systems meet scale ”	Adam Hooley — <i>LPMA Business Coach</i>
3:05	<b>PM &amp; BDM Breakout</b> - Live judging of finalists for the LPMA Excellence in BDM award 2019.	Ashley Giles — LPMA
	Room change	
3:45	<b>Business Leaders Breakout</b> - “Future landscape of the PM World”	David Faulkner — <i>CEO, Real IQ</i>
3:45	<b>PM &amp; BDM Breakout</b> - “What does your career path look like”	Hannah Gill — <i>GM, Independent Property Group</i>
4:25	Close of day	
7:00pm	Pre-drinks for Gala Dinner	
7:30 pm	Gala Dinner begins	
11:00 pm	Gala Dinner ends	



**Conference Day 2** | Friday 6th of September 2019

9:30	Becoming an expert in human behavior	Mark Carter – <i>Speaker &amp; Consultant</i>
10:15	My Journey, re-building what wasn't broken	Simon Mason – <i>CEO, Jallis Craig Melbourne</i>
11:00	Morning tea	
11:30	What does your churn rate say about you?	Adam Hooley – <i>LPMA Business Coach</i>
12:15	Your clients are changing, are you?	Hannah Gill – <i>CEO, Independent Property Group</i>
1:00	Lunch	
2:00	Sponsor Prize Draw	Ashley Giles – <i>LPMA</i>
2:15	Leadership, our privilege, and responsibility	Dr Peter Cammock – <i>Founder, Leadership Lab</i>
3:00	Conference end	